



New Hampshire

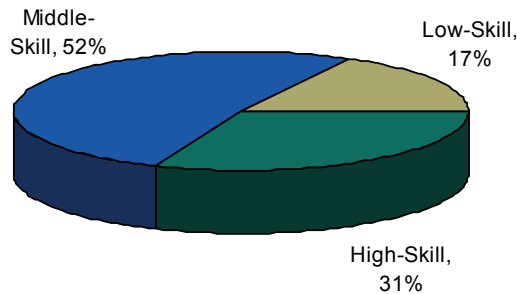
Growing New Hampshire’s Economy by Investing in the Forgotten Middle

Middle-skill jobs, which require more than high-school, but less than a four-year degree, make up the largest part of America’s and New Hampshire’s labor market. All too often, key industries in New Hampshire are unable to find enough sufficiently trained workers to fill these jobs. As a result, job creation and economic growth are stifled. We can’t afford that—particularly now—in New Hampshire.

Years ago, our nation established a number of workforce development programs to meet this demand by preparing New Hampshire’s workers for middle-skill jobs. But since then, our federal education and training policies have largely forgotten about these jobs, and investments in the programs that prepare middle-skill workers have plummeted. As a result, in New Hampshire too many workers struggle to find decent jobs and too many employers struggle to find skilled employees. Our federal policymakers—including New Hampshire’s congressional delegation—must address the investment shortfall in the forgotten middle of the labor market. New Hampshire simply can’t afford the lost jobs and productivity that complacency brings.

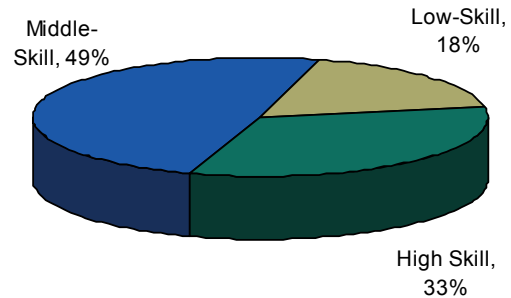
Demand for Middle-Skill Jobs is Strong, Will Remain Strong in New Hampshire

New Hampshire Jobs by Skill Level, 2006



Source: New Hampshire Employment Security

New Hampshire Jobs by Skill Level, 2016



Source: New Hampshire Employment Security

Middle-Skill Jobs are the Backbone of New Hampshire’s Economy

Middle-skill jobs are key to our nation's health, its infrastructure and its economic growth. Many of these jobs cannot be outsourced: from the care of our sick and elderly, to the repair of our computerized cars, to the running and maintenance of our factories' advanced machinery, to the construction of our nation's bridges and buildings. Middle-skill jobs can provide good wages and career paths for America’s and New Hampshire’s workers.

Examples of High-Demand Middle-Skill Jobs in New Hampshire	Industry	2006 Median Annual Earnings*
Registered Nurses	Healthcare	\$54,400
Truck Drivers, Heavy and Tractor Trailer	Trucking	\$35,500
Automotive Mechanics	Installation, Maintenance, and Repair	\$35,700
Carpenters	Construction	\$35,900
General Maintenance and Repair Workers	Installation, Maintenance, and Repair	\$32,600

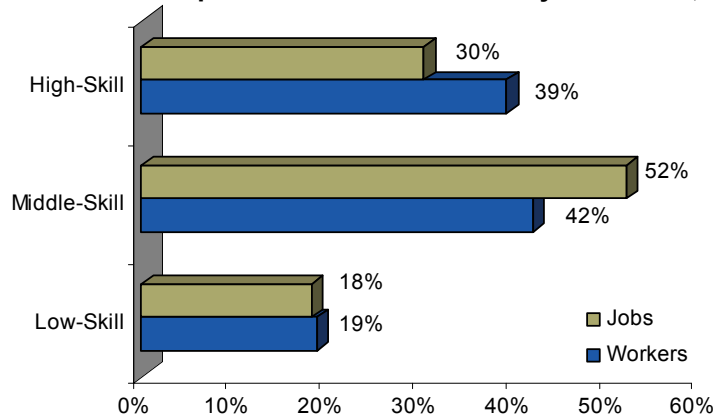
* 2006 median annual earnings for all occupations in New Hampshire = \$31,429



New Hampshire's Skills Mismatch: A Middle-Skills Gap

In 2007, about 52% of New Hampshire's jobs were in middle-skill occupations. But only 42% of the state's workers likely have the appropriate training for these jobs.

New Hampshire Jobs and Workers by Skill Level, 2007

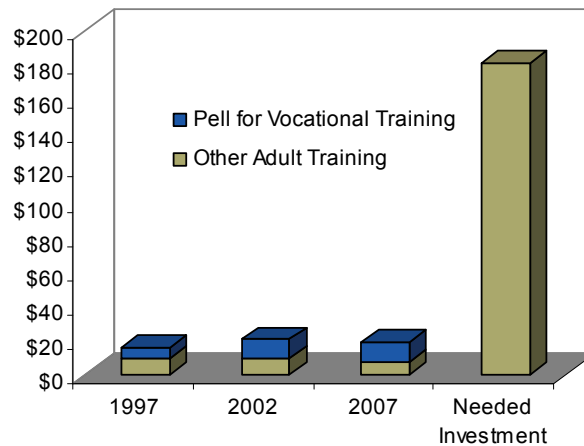


Sources: New Hampshire Employment Security & US Bureau of the Census

New Hampshire's Competitiveness Requires Federal Investments in Training for Middle-Skill Jobs

To maintain a strong economy, New Hampshire must address its middle-skills gap by investing in a skilled workforce. Training just another 5% of New Hampshire's workforce for middle-skill jobs would require a new investment, beyond existing state and federal programs, of at least \$162 million or 8.6 times New Hampshire's current federal funding for all job training, adult education, vocational education, and financial aid for community college students.

New Hampshire's Middle-Skills Investment Gap



Source: US Department of Labor and US Department of Education