



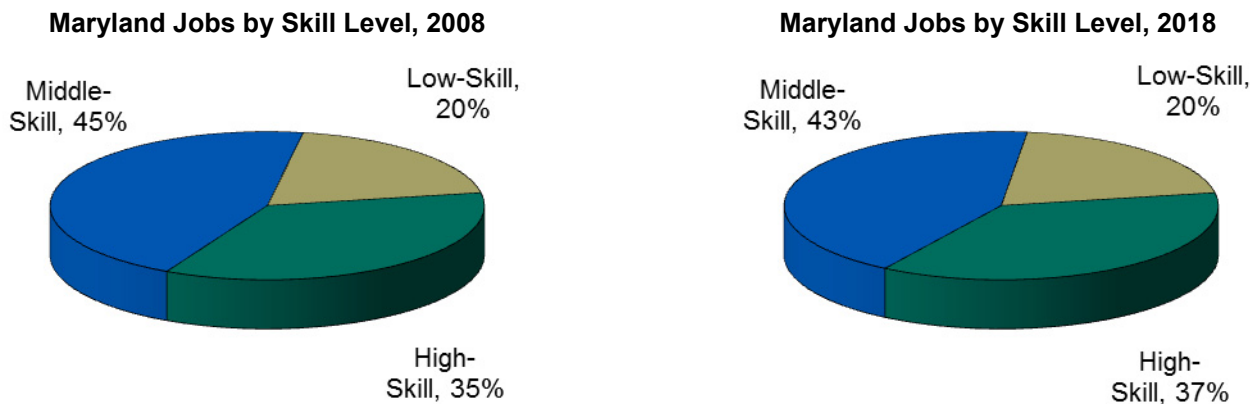
# Maryland

## Growing Maryland's Economy by Investing in the Forgotten Middle

Middle-skill jobs, which require more than high-school, but less than a four-year degree, make up the largest part of America's and Maryland's labor market. All too often, key industries in Maryland are unable to find enough sufficiently trained workers to fill these jobs. As a result, job creation and economic growth are stifled. We can't afford that—particularly now—in Maryland.

Years ago, our nation established a number of workforce development programs to meet this demand by preparing Maryland's workers for middle-skill jobs. But since then, our federal education and training policies have largely forgotten about these jobs, and investments in the programs that prepare middle-skill workers have plummeted. As a result, in Maryland too many workers struggle to find decent jobs and too many employers struggle to find skilled employees. Our federal policymakers—including Maryland's congressional delegation—must address the investment shortfall in the forgotten middle of the labor market. Maryland simply can't afford the lost jobs and productivity that complacency brings.

### Demand for Middle-Skill Jobs is Strong, Will Remain Strong in Maryland



Source: Maryland Department of Labor, Licensing, and Regulation

### Middle-Skill Jobs are the Backbone of Maryland's Economy

Middle-skill jobs are key to our nation's health, its infrastructure and its economic growth. Many of these jobs cannot be outsourced: from the care of our sick and elderly, to the repair of our computerized cars, to the running and maintenance of our factories' advanced machinery, to the construction of our nation's bridges and buildings. Middle-skill jobs can provide good wages and career paths for America's and Maryland's workers.

Examples of High-Demand Middle-Skill Jobs in Maryland	Industry	2009 Median Annual Earnings*
Police and Sheriff's Patrol Officers	Protective Services	\$54,860
Civil Engineering Technicians	Engineering	\$51,180
Carpenters	Construct	\$40,990
Automotive Mechanics	Installation, Maintenance, Repair	\$40,080
Truck Drivers, Heavy and Tractor-Trailer	Trucking	\$38,840

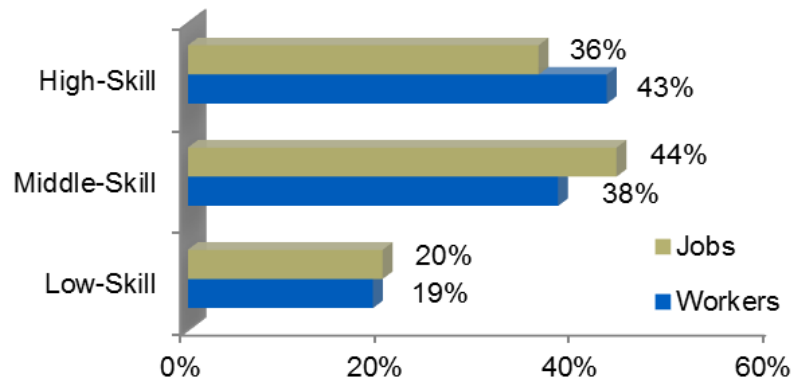
\* 2009 median annual earnings for all occupations in Maryland = \$39,050



## Maryland's Skills Mismatch: A Middle-Skills Gap

In 2009, about 44 percent of Maryland's jobs were in middle-skill occupations. But only 38 percent of the state's workers likely have the appropriate training for these jobs.

**Maryland Jobs and Workers by Skill Level, 2009**

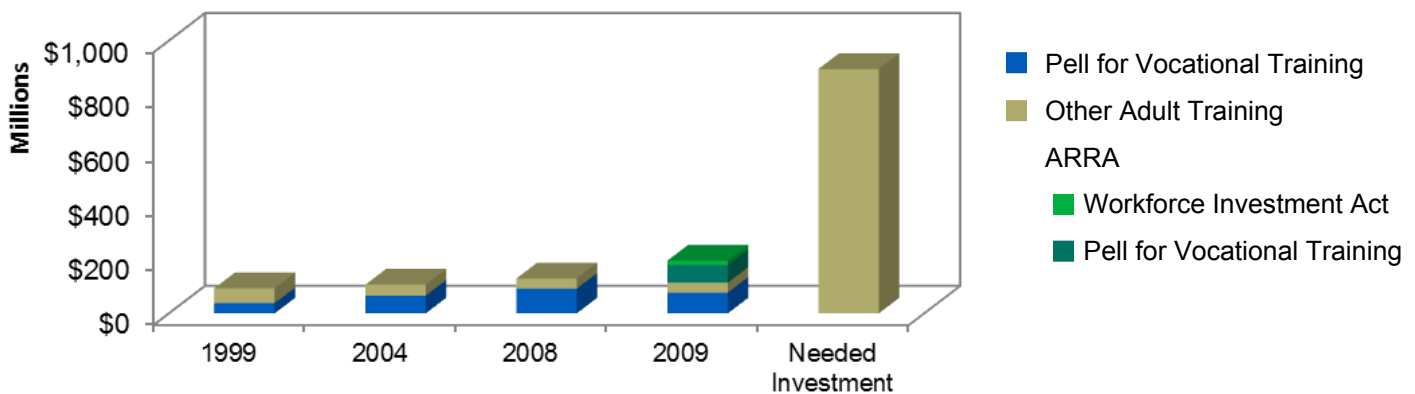


Sources: U.S. Department of Labor and U.S. Bureau of the Census

## Maryland's Competitiveness Requires Federal Investments in Training for Middle-Skill Jobs

To maintain a strong economy, Maryland must address its middle-skills gap by investing in a skilled workforce. Training just another 5 percent of Maryland's workforce for middle-skill jobs would require a new investment, beyond existing state and federal programs, of at least \$783 million or 7.9 times Maryland's current federal funding for all job training, adult education, vocational education, and financial aid for community college students.

**Maryland's Middle-Skills Investment Gap**



Sources: U.S. Departments of Labor and Education. Note: American Recovery and Reinvestment Act (ARRA) Funds were a one-time investment in adult training programs, and include Workforce Investment Act (WIA) and Pell Grant for Vocational Training funding.